



# Nick Phipps

AUSTRALIAN RUGBY UNION PLAYER  
WALLABIES & NSW WARATAHS SCRUM HALF

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*“As a kid, I was a realist and knew only a few people in Australia are ever going to be chosen to represent the Wallabies, so I played because I enjoyed the game. I wanted to make sure I didn’t let anyone down in my team, so I trained as hard as I possibly could. The harder you train, the more opportunities you get.”*

- Nick Phipps

[www.nickhipps.com.au](http://www.nickhipps.com.au)

# Biography

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Nick Phipps is a professional rugby union player and current scrum half for the NSW Waratahs and Australian Wallabies.

As early as 2009, when he captained the University of Sydney's Premiership-winning 1st Colts team, Nick has been a crucial team advocate. Plucked unexpectedly from his university team, Nick's professional rugby career started with a silver medal at the 2010 Commonwealth Games, where he played for the Australian Rugby Sevens. He has played more than 100 professional games, including 66 tests for the Wallabies.

A mainstay of the leadership team at both state and national levels, he was named Club Captain after he joined the NSW Waratahs in 2014 and enjoyed a game as Wallabies team captain in an international game against the Barbarians in 2017.

He credits his family for his path to professional rugby—not just his father, a sportsmaster and housemaster at The King's School Parramatta, who has contributed to Nick's love of the game—but the legacy of his grandfather and great uncle who were both Wallabies in their time.

While honing the skills to be a rugby player has been important for his career, it's honing the skills to be a team player that has defined Nick's leadership, earning him a spot in the Waratahs leadership team and accolades such as the 2016 Waratah Medal for on and off field excellence and the 2017 Sydney University Blue of the Year. He is also a fan favourite, as evidenced by being named the readers' choice for the 2016 Men's Health Celebrity Man of the Year Award.

Nick aims to take this attitude and his leadership skills beyond rugby and already has an eye on the future. While he has a Bachelor of Business from Swinburne University, he is also completing his final subject in a Masters of International Business at his original alma mater, the University of Sydney.

As a long standing Wallabies and NSW Waratahs team member, Nick Phipps is ideally placed to speak on topics that include goal setting, concentration and focus, team work, training and practise, skills and drills, overcoming obstacles, work/life balance, maintaining a positive attitude after setbacks, and leadership.



# Notable Achievements

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## 2017 - 2018

- 2018 Masters of International Business Sydney University
- 2018 NSW Waratahs Club Captain (current)
- 2018 110th Super Rugby Cap
- 2017 Wallabies Captain against the Barbarians
- 2017 Sydney University Blue of the Year

## 2013 - 2016

- 2016 Men's Health Celebrity Man of the Year
- 2016 NSW Waratahs medal for 'on and off field' excellence
- 2013 Bachelor of Business Swinburne University
- 2013 Rod McQueen Medal for excellence

## 2011 - 2012

- 2012 Appointed Royal Flying Doctors Ambassador
- 2011 Melbourne Rebels Players Player

## 2009 - 2010

- 2010 Silver Medal Australian Rugby 7's Commonwealth Games
- 2009 Captained University of Sydney Premiership-winning 1st Colts team



# Speaking Topics

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Nick Phipps is regularly called on to represent his club in the media and enjoys using his learnings on and off the field to inspire, educate and motivate. Nick is available for schools and corporate speaking, fan experiences, skills clinics and brand ambassadorships. Nick is available to speak on one of the following topics or can curate a topic to suit your event.

## Developing a Winning and Enduring Culture

Whether it's on the field, in the classroom or in the boardroom, a positive and winning culture is imperative for organisational success. Nick will explore the key ingredients required for developing and maintaining a culture that is success orientated, robust and evolutionary with the needs of the organisation.

## Leadership 101: The Things That Business Can Learn From

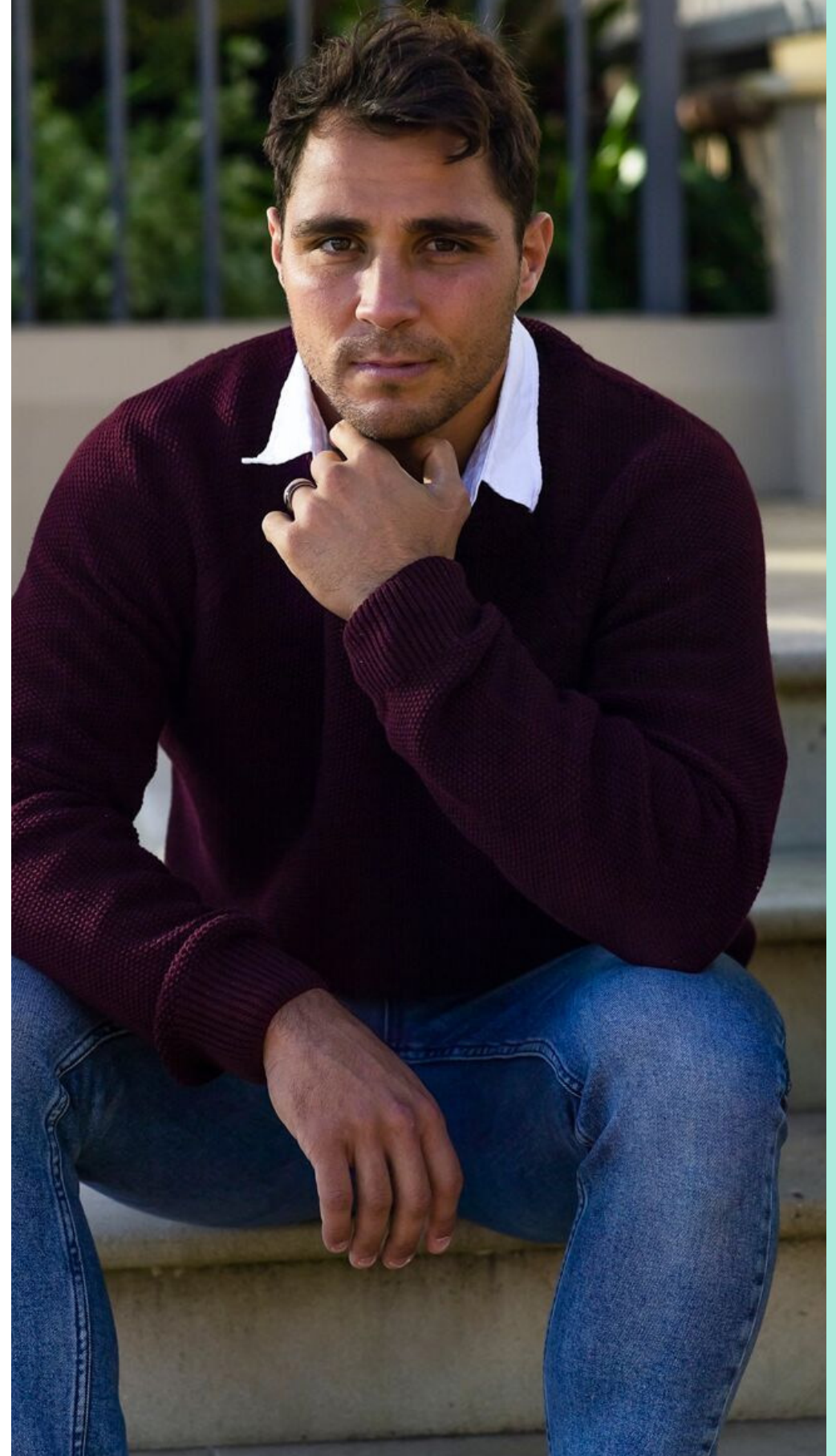
Focus, determination, hard work, goal setting, self-evaluation and getting the best out of people with their diverse cultural backgrounds and personality traits - these are all common elements to achieving success. Nick will provide an insight into how he has carved out a leadership role, at both state and national level, and the lessons that all leaders can take away from elite sport.

## The Power of Different

Differentiation is one of the most important attributes to achieving your goals. Plucked unexpectedly in 2010 from his university team to represent Australia at the Commonwealth Games, Nick's path to representing his country in rugby didn't come from privilege but hard work and determination to be the best. There is no greater feeling than being successful in your own right and embracing who you are. Nick will inspire high performance among the audience by discussing his goal setting techniques and setting up a pathway to achieve them.

## Managing Diverse Teams: Understanding Human Performance

Nick's loyalty, leadership and commitment has earned him the respect and admiration of his teammates and officials. Chosen as part of the leadership teams at both state and national level, Nick will present the key elements of building a winning leadership strategy, recognising the value that diversity of culture, personality and skill set can bring to organisational success if understood and managed well.



# Testimonials

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*"I have known Nick Phipps since becoming his rowing coach during his time at the King's School. His loyalty, commitment and mental toughness have earned him the respect of his peers.*

*"Many years on, Nick has gone on to be a permanent and valued member of the NSW Waratahs and the Australian Wallabies. I have been impressed with how well Nick has coped under the pressures of being an elite sportsman, as well as continuing his studies gaining his Masters of International Business Degree.*

*"Regardless of the achievements he has made in his professional sporting career, Nicholas has always maintained the connection with his school and with me, as his past rowing coach. Over a period of many years, he has shown great interest in the development of young athletes, always willing to visit Sydney Grammar School and speak of his passion for rowing and rugby and the impact that sport has had on his life."*

**Michael Smith,**  
Director of Rowing, Sydney Grammar School (Former Aus Rowing Team Manager and Former Aus Water Polo Team Manager)

*"Nick came to our Sydney University Colts rugby program in 2008 when I was head of the University's Elite Athlete Program. His hard work, great character and positive disposition was clearly evident, and it was not long before Nick progressed through the senior ranks of the University Rugby program, then onto the Australian Men's Sevens team and the Melbourne Rebels.*

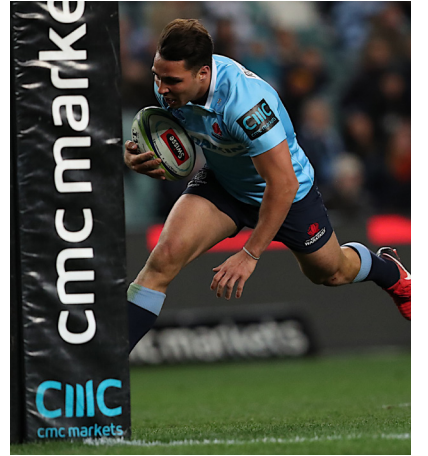
*As a speaker, Nick is exceptional and has taken part in a number of our events, including our annual sports Summit at the Sydney Cricket Ground, where he spoke about the values of culture, leadership and teamwork.*

*His insightful analysis of what makes a successful team and his presentation overall were delivered with great professionalism and diligence. The College would welcome Nick back with open arms based on his previous speaking roles and commitment to our program."*

**Ian Evans,**  
General Manager, International Sports College Australia,  
International College of Management Sydney (ICMS)  
(Former Head of the Sydney University Elite Athlete Program)



# Image Gallery



# Image Gallery

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## Contact

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For brand partnerships, speaking engagements and rate cards, please contact:

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